



OCCUPIER ADVISORY &  
CONSULTING  
**FULL TIME**

DeVono

# ABOUT DEVONO

DeVono is the UK's leading occupier-only consultancy firm, specialising in providing real estate solutions to support our clients' complex and specific business objectives.

Our clients range from high growth start-ups to long established global organisations and we make it our business to build long-term relationships, enabling us to provide informed and expert advice relating to their commercial property.

We are driven by our fundamental guiding principle to provide unbiased and conflict free advice – an approach that allows us to negotiate and secure the best commercial terms possible, at all times protecting our clients' interests.

DeVono is the the largest occupier-only advisory firm in the UK through our network of best-in-class independent advisors. We also offer global experience, knowledge and support to service local and global clients.

## HIGHLIGHTS

- DeVono is a fast paced, high energy organisation
- Over the past 10 years we have provided real estate advice to more occupiers in London than any other real estate company
- We currently have a team of 40+, based near Oxford Circus & Old St
- Clients include; Zoopla, Red Bull, Farfetch, Twitter, Deloitte, Investec, Uber, Huawei and Survey Monkey to name a few

## WHY WORK WITH US? PERKS AND BENEFITS

At DeVono, staff well-being & culture is important to us and we are proud to offer a wide range of benefits, some of which include:

- Comprehensive Private Healthcare for employees and dependants
- Contributory Pension
- Comprehensive KPI structure for transparent career development
- Employee Assistance Programme
- Generous annual leave policy
- Flexible working
- Staff perks and socials



# OUR SERVICES



OCCUPIER  
ADVISORY



FLEXIBLE  
LEASING  
SOLUTIONS



CONSULTANCY



DESIGN & BUILD



OCCUPIER  
DISPOSALS



RENT  
REVIEWS



DILAPIDATIONS



BUILDING  
SURVEYS



Leading Central London  
Acquisition agent



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### ABOUT THE ROLE

The role involves senior participation within DeVono Cresa's Occupier Advisory & Consultancy department. The role is to advise clients on landlord and tenant matters, predominantly in the central London office market. The focus will be concentrated on rent reviews and statutory renewals for occupiers only.

The successful candidate will be MRICS qualified with a minimum of 8 years PQE, with at least 5 of those years' working within lease advisory in the London offices market, specifically on L&T matters.

### ROLE RESPONSIBILITIES

- Rent reviews and statutory lease renewals
- Lease interpretation, restructuring, and renegotiation strategy
- Collation and Analysis of Evidence and advise on court procedures
- Negotiations
- Arbitration, Independent Expert and Dispute Resolution referrals
- Carrying out reinstatement cost assessments for insurance purposes
- Preparing and agreeing Party Wall awards
- Writing of reports, emails, letter and other correspondence in line with company procedures
- Liaising with clients, solicitors and other professional services
- Providing professional telephone advice to client queries
- Cost advice

### SKILLS AND ATTRIBUTES

- MRICS
- Good technical and working knowledge of the Landlord and Tenant Acts
- Experience carrying out rent reviews and lease renewals for Landlord and Tenant clients
- Able to work in a team and autonomously with a varied workload
- Carry out property inspections, preparing client reports
- Must be a clear and effective communicator and negotiator – both written and verbal
- A strong personal drive for results and a proactive can-do mindset

Salary: TBC based on experience

**\*To apply for this role, please email your CV and cover note to:\***

Ruth Lynch | Head of People - [rml@devonocresa.com](mailto:rml@devonocresa.com)

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**DeVono**