

Job Title: Commercial Property Consultant

Team: Business Development Team

The Opportunity

This is a unique opportunity for a sales representative to work in a fast-paced environment where you will be exposed to companies' top-level business & real estate strategies, dealing with the highest placed individuals within these firms. In order to deliver credible and verifiable real estate advice, you will be immersed in training to become knowledgeable within the commercial property industry, specifically in relation to the UK office sector.

About DeVono

- DeVono are the leading 'tenant-only' real estate firm in London and the UK
- Over the past 19 years DeVono has provided real estate advice to more occupiers in London than any other real estate company
- Currently employing 40 + staff in Holborn and Farringdon
- Clients include; Twitter, Red Bull, Zoopla, Daily Mail & Trustpilot.

The Role

This role sits within DeVono's new business team focusing on both the traditional leasehold and serviced office markets, targeting companies in London across all market sectors, ranging from SME's to global corporates, operating in a highly competitive industry, involving:

- 100% new business
- Research calls into DeVono strong in-house database
- Lead qualification/generation from cold calls
- Skilfully presenting our inhouse services to clients at a senior level
- Management of new opportunities and allocating them to senior team members
- 100% office based

Profile of ideal candidate

- Driven & determined
- Fearless in approaching & dealing with senior business people
- Excellent verbal communication skills
- Enjoys working in a target driven role
- Hard working and a sense of urgency
- Successful previous experience in a business-to-business telesales role

Salary and commission

Basic salary £25-35,000 per annum + commission
Many employee benefits including private health insurance

Contact

Either call 0207 096 9911 or send your CV and a short email explaining why you are suited to the role to Freddie Biss via fb@devono.com (You must reference 'Commercial Property Consultant CV' in the subject box of the email)